

**Emergency Service Rate & Material Price List for  
Servicefirst Restoration, Inc.**

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**Contract Attachment (C)**

**Emergency Service  
Labor, Materials and  
Rental Equipment  
Price List**

# Emergency Service Rate & Material Price List for Servicefirst Restoration, Inc.

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Dear Customer:

This "Emergency Service Labor, Materials and Rental Equipment Price List" (Price List) is presented to you as a component of your contract. Portions of the Price List are costs for controlling and stopping damage affecting your building and contents. The full price list is not provided. It includes a variety of labor, material and rental equipment that are not commonly used on a daily basis and on your job.

To ensure our Price List in line with fair market value, we rely on multiple resources from the department of labor statistics, industry averages, and computer software estimating programs in developing prices.

Labor Rates:

- Our employees are skilled in the work they do for you.
- Only skilled and industry certified technicians work for our company.
- Certified technicians provide quality workmanship in controlling, stopping and eliminating damage and/or contamination affecting your property.
- Normal daytime, along with night, weekend and holiday labor charges are included.
- We reserve the right to change employee and supervisory labor rates when hazardous materials or medium or high-risk situations are present; when special requirements are called for, such as entering and working in permit-required confined space, working in toxic and hazardous environments.
- We may hire and estimate subcontractors and outside expert costs but we cannot guarantee their labor rates and billing costs.

Material Charges:

- Disposable materials and supplies used to contain, control and stop damage and/or contamination are a job-related cost including materials used to create containments; materials that safely dispose waste.
- Disposable personal protective equipment (PPE) used to protect workers is a job-related cost.
- Materials left to support the building or the next phase of work is a job-related cost.

Rental Equipment:

- We only bring clean equipment to your home or business.
- We reserve the right to charge for cleaning, disinfection and decontamination when rental equipment is exposed to mold, sewage, asbestos, lead-based paint, hazardous chemicals and biological substances before they leave your job; when controlled cleaning and decontamination is required in our warehouse.
- Depending on the complexities in work in managing your loss, we may leave extra equipment on the job in case they are required. However, only equipment that is operating will be invoiced for each day of use.

# Emergency Service Rate & Material Price List for Servicefirst Restoration, Inc.

## Labor Rates for "Emergency Non-Scheduled Work"

**Notice:**

1. Not included in the Price List are overtime rates for employees that exceed a 40-hour workweek or work exceeding an 8-hour workday.
2. We follow state labor laws so when we pay overtime, those costs are passed to our customer.
3. Project managers are only required on large loss and/or complicated small losses, and only for a limited time.
4. For labor rates involving working conditions that can be "hazardous to employee health or may threaten the life of an employee," such as working in unsafe buildings; cleaning up sewage, human blood and body-fluids, removing dead animals and their feces; removing potentially toxigenic mold, fire damage and smoke, or teargas contaminated environments; working in confined spaces, working with electrically energized buildings or gas contaminated structures, a premium rate for completing this type of work may increase our hourly rates listed below by 50 to 100%. When there is a requirement to increase hourly rates they will be outlined in your contract. Generally, this kind of work requires advanced worker certification, confined space certification, hazardous materials management certification and/or HAZWOPER certification.

**Log:** Daytime/Weekday (D/W), Nighttime (N), Weekend (W), Weekend/Nighttime (W/N), Holiday (H) Holiday/Night (H/N)

<u>Employee</u>	<u>Water and Smoke and Odor Damage Restoration Labor Rate per Hour, Non-Hazardous</u>
Skilled Technician	(D/W) <u>\$45.50</u> ; (N) <u>\$49.50</u> ; (W) <u>\$49.50</u> ; (W/N) <u>\$69.50</u> ; (H) <u>\$74.50</u> ; (H/N) <u>\$84.50</u>
Certified Technician	(D/W) <u>\$59.50</u> ; (N) <u>\$64.50</u> ; (W) <u>\$74.50</u> ; (W/N) <u>\$79.50</u> ; (H) <u>\$84.50</u> ; (H/N) <u>\$94.50</u>
Contents Supervisor	(D/W) <u>\$59.50</u> ; (N) <u>\$64.50</u> ; (W) <u>\$74.50</u> ; (W/N) <u>\$79.50</u> ; (H) <u>\$84.50</u> ; (H/N) <u>\$94.50</u>
Certified Managing Supervisor	(D/W) <u>\$69.00</u> ; (N) <u>\$74.50</u> ; (W) <u>\$84.50</u> ; (W/N) <u>\$94.50</u> ; (H) <u>\$104.50</u> ; (H/N) <u>\$124.50</u>
Certified Project Manager	(D/W) <u>\$125.00</u> ; (N) <u>\$134.00</u> ; (W) <u>\$145.00</u> ; (W/N) <u>\$165.50</u> ; (H) <u>\$170.00</u> ; (H/N) <u>\$185.00</u>

**About Our Employees:**

- Skilled technicians are employees that are under the supervision of a certified technician or supervisor for a year or more. They completed company training in all aspects of their job; they received vaccinations to perform their work safely.
- Certified technicians have a minimum of 1 year of training and experience. They are industry certified in water damage restoration and they may have other specialty certifications.
- Contents supervisors are specialists in content inventory control, itemization and assessing damaged contents; contents handling, packaging, transportation and storage.
- Certified managing supervisors have a minimum of 3 years of training and experience. They have multiple certifications in the work they complete including water, fire, mold, sewage, etc.
- Certified project managers have a minimum of 5 years of training and experience. They received advanced training and certification, and they have their master restorer's certification.

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## Daily Equipment Rental Costs

### Airmovers/Air Dryers

### Daily Rental



Centrifugal (average 1,100 CFM; static pressure 1.5 inch)

**\$30.00**



Axial turbo dryer (average 2,000 CFM)

**\$34.00**



Axial turbo dryer (average 3,000 CFM; static pressure 1.25 to 1.5 inch)

**\$39.00**



Fireman's smoke ejector fan with optional spark/explosion resistant motor

**from \$44.00**



Class 1, Group D confined space ventilation exhaust filtering system for hazardous gases

**\$55.00**



High-performance airmovers (avg. 10,000/12,000 CFM)

**\$69.00**

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## Refrigerant Dehumidifier Water Recovery Units

## Daily Rental



Standard conventional dehumidifier (avg. 40 to 58 pints per day) (SMALL CAPACITY)

**Rental \$79.00**



Low grain refrigerant (LGR) dhm. (avg. 108 pints per day)

**Rental \$95.00**



High performance LGR (avg. 124 pints per day) (LARGE CAPACITY)

**Rental \$125.00**



High performance LGR (up to 165 pints per day) (X-LARGE CAP.)

**Rental \$185.00**



Most efficient dehumidifier (115v, 183 pints per day) (XX-LARGE CAP.)

**Rental \$250.00**

See: <http://www.best-dehumidifier-choice.com/hi-e-dry-195.html>

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## Portable Desiccant Dehumidifier Water Recovery Units

## Daily Rental



Desiccant dehumidifier (avg. 88 CFM and 32 pints per day) (SMALL CAP.)

**Rental \$150.00**



(56 pints per day) (MEDIUM CAPACITY)

**Rental \$180.00**



1 Ton AC Power (200 pints per day) (LARGE CAPACITY)

**Rental \$250.00**



Phoenix 1200 (344 pints per day) (X-LARGE CAPACITY)

**Rental \$395.00**



Condensing desiccant (760 pints per day) (XX-LARGE CAPACITY)

**Rental \$650.00**

# Emergency Service Rate & Material Price List for Servicefirst Restoration, Inc.

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## Portable Commercial Spot Air Coolers/Air Conditioners

## Daily Rental

"Emergency home, office, library, factory, school, hospital, shopping center and computer room' cooling"

Air conditioning systems are almost noiseless in a work environment. (System are generally between 55/63 dB)



10,000 BTU's 115v. The Spot and Room A/C starts at

- 1) The unit cools an entire room or a particular surface or area.
- 2) Uses standard 115v wall outlets
- 3) The dB level for this portable A/C system is approximately 55.

**Rental begins at \$55.00**

(Special pricing per week)



12,000 BTU's 115v. cooling capacity for medium size offices and computer rooms.

- 1) Has a cooling capacity efficiency of up to 16,000 CF of air space.
- 2) Uses standard 115v wall outlets
- 3) The dB level for this portable A/C system is less than 63.

**Rental begins at \$85.00**

(Special pricing per week)



60,000 BTU's cooling capacity for larger offices and computer rooms.

- 1) Has a cooling capacity efficiency of up to 24,000 CF of air space.
- 2) Requires plug in to a 220v outlet or an electrician can connect the A/C system to an electrical panel.
- 3) The dB level for this commercial size unit is less than 68.

**Rental begins at \$125.00**

(Special pricing per week)

# Emergency Service Rate & Material Price List for Servicefirst Restoration, Inc.

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## Commercial-Grade Air Scrubbers/Negative Air Machines

## Daily Rental

(Notice: Rental price does not include bag filter and HEPA filter replacement costs; decontamination costs of cleaning equipment after exposure to asbestos, lead-based paint, mercury, mold, bacteria and human fluids)



The DefendAir HEPA 500 provides 250 to 500 CFM, the typical airflow level demanded on most restoration jobs. DefendAir HEPA 500 combines advanced clean air performance with the ultimate assortment of features including multi-filtration, an optional carbon filter, variable speeds, and a built in duct ring.

**Rental \$55.00**



The Mini-Guardian HEPA System Air Scrubber is the compact, variable air speed, using only 2 amps of power! The maximum delivered airflow with 3 stage filtering in place is over 400 CFM. The Mini-Guardian will scrub one air change of a 14 by 14 foot room in less than 4 minutes.

**Rental \$75.00**



Phoenix Guardian HEPA System a true 1,400 cfm capacity completes one air change of a 12 x 14 foot room in less than a minute.

**Rental \$95.00**



The 2000EC is our most powerful, full-feature, HEPA air purification and pressure control unit. With a variable 1,000 to 2,000 cfm, it is among the most powerful units available and can change the air in a typical 12' x 12' room over 100 times an hour.

**Rental \$115.00**



# Emergency Service Rate & Material Price List for **Servicefirst Restoration, Inc.**

## Industrial and Laboratory Grade HEPA and ULPA Vacuums

## Daily Rental

(**Notice:** Rental price does not include bag filter and HEPA filter replacement costs; decontamination costs of cleaning equipment after exposure to asbestos, lead-based paint, mercury, mold, bacteria and human fluids). Rental does not include labor costs for a qualified operator.



Backpack dry particulate HEPA vacuum

**Rental \$45.00**



Wet material and dry particulate HEPA vacuums, large.

**Rental \$65.00**



**Rental begins at \$125.00**

Stainless steel HEPA/ULPA vacuum with explosion-proof motor that is hospital, pharmaceutical and ISO 4 (Class 10) cleanroom safe. Vacuums are effective against most dry chemicals and biological materials. Standard model comes with autoclave-safe trolley and container and ULPA exhaust filter. Some models include an upstream HEPA filter.

(**Notice:** Equipment is rented in a clean condition. Sterilization of equipment may be required for some jobs, which is not included)

# Emergency Service Rate & Material Price List for **Servicefirst Restoration, Inc.**

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## Industrial and Laboratory Grade HEPA and ULPA Vacuums

## Daily Rental

(**Notice:** Rental price does not include bag filter and HEPA filter replacement costs; decontamination costs of cleaning equipment after exposure to asbestos, lead-based paint, mercury, mold, bacteria and human fluids). Rental does not include labor costs for a qualified operator.



**Rental begins at \$95.00**

Single and dual motor Nikro large size dry particulate HEPA vacuum with 55-gallon drum and drum liner.

(**Notice:** Equipment is rented in a clean condition. Sterilization of equipment may be required for some jobs, which is not included)



**Rental begins at \$95.00**

20-gallon wet and dry Goodway HEPA vacuum. Wet particulate stays separate from dry particulate.

50-gallon Goodway HEPA vacuum that produces static water lift of 160-inches. (**Notice:** Equipment is rented in a clean condition. Sterilization of equipment may be required for some jobs, which is not included)

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## **Bacteria, Sewage, Mold, Smoke and Soot Cleaning**

## **Daily Rental**

**Notice:** Rental price does not include decontamination costs for equipment and tools after exposure to chemicals, soot, and biological substances. All equipment is rented in a clean condition. Decontamination is an additional cost. Rental does not include labor costs for a qualified operator.



**Rental begins at \$125.00**

Low pressure but high temperature Daimer (360°F) dry steam vapor stainless steel cleaning machines that can kill mold and bacteria on contact; remove soot and smoke odor on contact; cleans natural stone, ceramic tile and grout; vinyl and hardwood flooring; sanitizes fabrics; and captures its own wastewater. 110-120V/12.5 amps. (**Notice:** Equipment is rented in a clean condition. Sterilization of equipment may be required for some jobs, which is not included)



**Rental begins at \$125.00**

Goodway 290°F twin boiler vapor steam cleaner. Best use is in garage and parking areas and concrete slabs. Liquefies biological and chemical substances on contact and kills bacteria and viruses. Machine uses biodegradable non-harmful chemicals.

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## Injectidry Residential/Commercial Drying Systems

Daily Rental



Insectidry's cabinet, wall, floor and ceiling drying systems

**Rental from \$85.00**

(**Notice:** Rental includes all parts and assemblies but it does not include set-up, relocation and takedown)



**Insectidry hardwood floor corner drying systems**

**Rental from \$85.00**

(**Notice:** Rental includes all parts and assemblies but it does not include set-up, relocation and takedown). Rental does not include labor costs for a qualified operator.

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## Hardwood, Natural Stone and Semi-Porous Drying Systems

Daily Rental



Dri-Eaz Rescue Mat System floor drying system

**Rental begins at \$120.00**

(**Notice:** Rental includes all parts and assemblies but it does not include set-up, relocation and takedown)



Injectidry floor drying system

**Rental begins at \$120.00**

(**Notice:** Rental includes all parts and assemblies but it does not include set-up, relocation and takedown)

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## Portable Water Extraction Vacuums

## Rental Per Hour



Water Claw, a residential and commercial grade wet carpet extraction system. **Rental use per hour \$15.00**  
(**Notice:** Rental includes delivery, setup and takedown, all parts and assemblies, but it does not include trained operator to run the system. Rental per hour includes only the time the equipment was in use. Rental does not include labor costs for a qualified operator.)



Portable water extraction machines for Category 1 and Category 2 water. **Rental use per hour \$30.00**  
(**Notice:** Rental includes delivery, setup and takedown, all parts and assemblies, but it does not include trained operator to run the system. Rental per hour includes only the time the equipment was in use. Rental does not include labor costs for a qualified operator.)

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## Portable Water Extraction Vacuums

## Rental Per Hour



Portable hardwood, vinyl and natural stone water extractor

**Rental use per hour \$30.00**

**(Notice:** Rental includes delivery, setup and takedown, all parts and assemblies, but it does not include trained operator to run the system. Rental per hour includes only the time the equipment was in use. Rental does not include labor costs for a qualified operator.



Phoenix Hydro-X steerable water extractors

**Rental use per hour \$55.00**

**Notice:** Rental includes delivery, setup and takedown, all parts and assemblies, but it does not include trained operator to run the system. Rental per hour includes only the time the equipment was in use. Rental does not include labor costs for a qualified operator.

# Emergency Service Rate & Material Price List for **Servicefirst Restoration, Inc.**

## Truck-mounted Extraction Vacuum Systems

## Rental Per Hour



Emergency truck-mounted extraction services are for the collection of fresh water, unsanitary water, and sewage wastewater. Truck-mounted extraction unit including hoses, extraction and cleaning equipment.

### **Notice:**

1. Truck and extraction equipment rental includes all parts and assemblies but it does not include certified technicians to operate the system.
2. Rental does not include labor costs for a qualified operator.
3. Truck and extraction equipment rental does not include the emergency response trip charge, parking, specialty tool rental and other overhead costs.
4. Rental does not include the sanitizing equipment after exposure to unsanitary water and other contaminants. Cleaning of equipment exposed to unsanitary water is an extra charge based on time and materials.
5. All equipment brought to your home or business is in a clean and sanitary condition!

**Rental use per hour \$90.00**



# Emergency Service Rate & Material Price List for **Servicefirst Restoration, Inc.**

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## Deodorization Equipment (Ozone and Hydroxyl)

## Daily Rental

**Notice:** Decontamination costs of deodorization equipment exposed to contaminated environments is not included in the rental cost.



Dri-Eaz Active Ozone Generators (deodorization for an average room)

**Rental \$65.00**



Large capacity ozone generators

**Rental \$95.00**



Hydroxyl generator with fan

**Rental \$115.00**



Large capacity hydroxyl generators

**Rental \$135.00**

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## Drop-off Storage Rentals

## Weekly/Monthly Rental



On-site Mobile Container's galvanized container 7'2" wide, 8'4" high, 16' long with rollup door. Stackable 3 high fully loaded. Integrated receivers for wheels. DuraPlate ® wall panels.

**From \$350.00**



Atlas Moving Company SmartVault ®. Vaults can be transferred full across the U.S. and Canada. **From \$129.00**



PODS ® available in sizes 7'x7'x8, 8'x8'x12' and 8'x8'x16'. Aluminum skin with metal framing with roll-up door.

**From \$150.00**

**Notice:** Additional storage units available including United Mayflower and Pack Rat ®. Rental price does not include delivery and pick-up, special staging, loading and unloading of goods, insurance, and moving and storage supplies.

# Emergency Service Rate & Material Price List for Servicefirst Restoration, Inc.

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## Disposable Supplies

We commonly work water, fire, sewage and moldy contaminated environments, and when possible, we use disposable and easily replaced supplies. Disposable supplies: help to contain, cleanup and remove contaminated materials; they help to protect our workers such as wearing protective clothing and gloves; they reduce the need to provide expensive decontamination services. Disposable supplies are a job-related cost. Disposable supplies used on your job are itemized on your billing statement.

Disposable supplies include but are not limited to:

1. General Use Chemicals
  - a. Cleaners, sanitizers, degreasers, deodorizers, pairing agents, oxidizers
2. Biological Disinfectants
  - a. Virucidal, tuberculocidal, bactericidal agents
3. Containment of Contaminated and Non-contaminated Waste
  - a. Medium and large trash bags for non-hazardous trash (1 to 3-mil thick)
  - b. Medium and large trash bags for contaminated waste (6-mil thick double bagged)
  - c. Boxes for holding contaminated contents and waste; removing uncontaminated items
  - d. Shrink-wrap, bubble-wrap, foam, packaging paper and packaging tape
  - e. Moisture resistant furniture and bed mattress covers
4. Absorbent Compounds
  - a. Slush powders (hydrogels) such as ZappaTec that can absorb 500 times its dry weight
  - b. Dry powder compounds capable of holding 50 times its dry weight
  - c. Industrial socks and diapers with odor control
5. Air Supply, Exhaust Ventilation Tubing and Filters
  - a. Flex ducting and flat-lay tubing
  - b. Pre-filters including pleated filters; HEPA and ULPA filters; Carbon activated filters
6. Employee Personal Protective Equipment
  - a. Moisture resistant and chemical protective suits
  - b. Gloves of various type
  - c. Masks and respirator cartridges
  - d. Protective eyewear
7. Restricted Areas and Constructing Containments
  - a. 6-mil thick containment plastic sheeting
  - b. Vinyl tape, Zip-loc zippers and construction materials
  - c. Decontamination chamber
  - d. Do not enter, caution, biohazardous work area and security signage
  - e. Walk-off mats
8. General Janitorial
  - a. Sponge mops and mop heads
  - b. 5 to 40-gallon buckets and drums
  - c. Paper and cloth towels
  - d. Rags and sponges

# Emergency Service Rate & Material Price List for Servicefirst Restoration, Inc.

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## DISCLAIMERS AND PROVISIONS

1. Published hourly rates apply to normal business hours, Monday – Friday 0700 to 1530. Time and a half rates apply Monday – Friday to consecutively worked hours after 1530 and up to 2100, and Saturday’s up to 8 hours. Double time rate applies to all subsequent hours worked after 12 hours Monday – Friday, after eight consecutive hours worked on Saturday, and all hours on Sundays and Holidays. Technicians working consecutive double time hours into the next business day will continue to be charged at double time rates. The various rates apply to personnel working during the specified time of day regardless of the number of hours worked for the Customer on that particular day.
2. All project specific personnel, including accounting, administrative, personnel support, logistics and management, whether on-site or at support locations, are chargeable per the published rates. All personnel are charged according to the above rates, regardless of full-time, part-time or third party labor source status, unless provided as part of a specified subcontracted service. Labor rates for remote sites and prevailing-wage projects may require a surcharge.
3. Labor Rate categories are not based on actual payments made to personnel in compliance with applicable wage and hour laws. Wage and hour laws shall be complied with separately from and regardless of the rate charged to and paid by Customer.
4. Time charges begin with equipment and personnel mobilization to job site from operations center. Time charges terminate at the conclusion of the service, which includes transportation of equipment and personnel back to operations centers and any necessary demobilization activities.
5. Personnel time is charged in half-hour increments for all personnel.
6. Transportation and any incidental costs for all emergency response personnel, both on-site, at support locations and traveling to and from the site or support locations, are charged at the listed prices.
7. The published list of Materials is a list of items most commonly used and does not represent a comprehensive list.
8. All charges will be based on the most current published rate sheet.
9. A 10% profit and 10% overhead will apply to all material supplier and subcontractor invoices.
10. The Price List is for time and materials commonly used on many emergency remediation and restoration projects. Not listing identifying all materials and equipment is not intended to defraud or over charge the customer. The customer has the right to review all of our individual billable material and equipment price list. Unfortunately, it included many items not used on this job that could easily overwhelm or confuse the customer. Price and equipment not identified but used on the job shall be billable at a prevailing rate.
11. The Price List is based on retail work. Charges for work paid by an insurance company will vary with each insurance company. Differences between the Contractor's labor, material and rental costs and those of an insurance company shall be the responsibility of the customer to pay.

As Customer, I received a copy of the Price List containing labor, rental and disposable supplies, and accept this document as part of my Emergency Service Contract with the Contractor.

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Customer/Assignor Signature and Date

Contractor's Signature and Date